Report to the JLab Users Group Board of Directors

January 22, 2014

Elizabeth L. Lawson
Chief Governance Officer / Principal JSA/JLab Liaison
SURA Corporate Secretary
JSA Board Liaison and Secretary

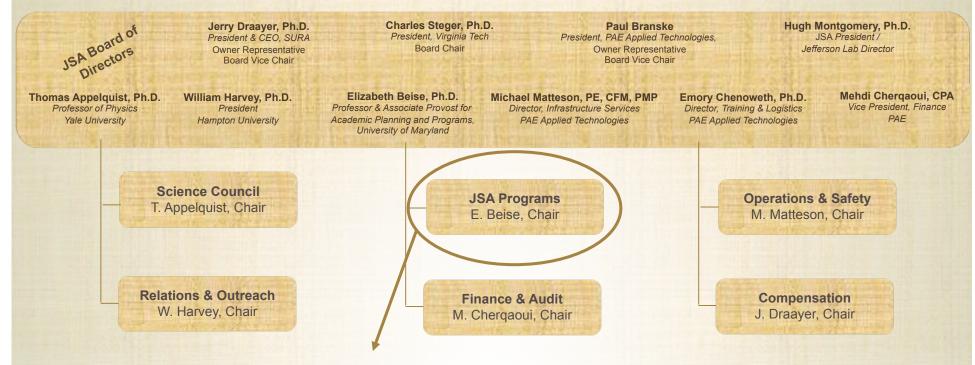




- ✓ No changes to JSA/DOE M&O contract as result of July sale of ATD by CSC to PAE
- ✓ Continued corporate reach back as expected by DOE and SURA has been assured by PAE
- ✓ SURA and PAE updating Operating Agreement to reflect transition
- ✓ Name change dropping "CSC" reference filed with Virginia SCC and federal agencies and commercial databases
- ✓ Two newly-appointed directors received director and CAS orientation from JSA Board Liaison
- ✓ Jefferson Lab leadership met PAE leadership at October JSA Board meeting and December Ops & Safety meeting



Relationship of JLab Users Group to JSA



Unique in that the Committee reports to both the SURA Board of Trustees and the JSA Board of Directors

- Committee chair is both a member of the SURA Executive Committee and the JSA Board of Directors
- SURA Board appoints a Steering Group, comprised of JSA Directors, SURA Trustees, Users
 Group past chair, to act for the Committee between meetings
- Ad hoc groups of Committee members, both SURA trustees and non-trustees and user representatives, form to support the work of the Committee
- Committee staff liaison is the chief governance officer of SURA and the Board Liaison to JSA



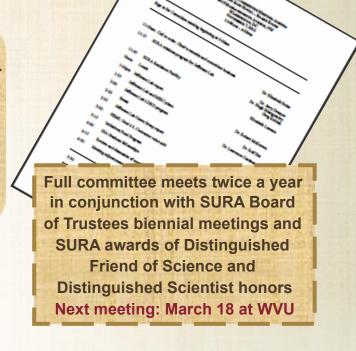
JSA Programs Committee

~40-member committee with representation from over half of SURA's member schools

Arkansas - Catholic - CNU Florida - Florida Atlantic Florida Tech - Florida
International - Florida State GMU - GWU - Hampton Houston - Idaho State - JMU Louisiana Tech - UMD - MIT Mississippi - Norfolk State UNC-CH - NC State - Ohio U ODU - Regina - Richmond South Florida - Southern
Mississippi - Texas A&M Tulane - UVa - Virginia State W&M

Steering Group

Elizabeth Beise, Maryland, Chair Jerry Draayer, SURA/JSA Gerard Gilfoyle, Richmond Sebastian Kuhn, ODU Hugh Montgomery, JSA/JLab Zisis Papandreou, Regina Daniel Sober, Catholic Elizabeth Lawson, SURA/JSA



Responsibilities of the JSA Programs Committee

- Manage and administer the JSA Initiatives Fund
- Foster relations and communications with users and community stakeholders
- Advise SURA on the management and operation of the Residence Facility
- Monitor performance of SURA as administrative and tax member and owner of JSA



Manage and Administer the JSA Initiatives Fund Program

- Owners (SURA and PAE Applied Technologies) committed \$400K for FY2014 program
- Six time-sensitive FY2014 IF projects pre-approved and underway
- Remaining awards to be made Feb/Mar timeframe
- 2006-2013: \$3.5M for over 170 awards
- \$1.4M in support for JLab users from program inception June 2006 FY2013



FY2014 JSA Initiatives Fund Program

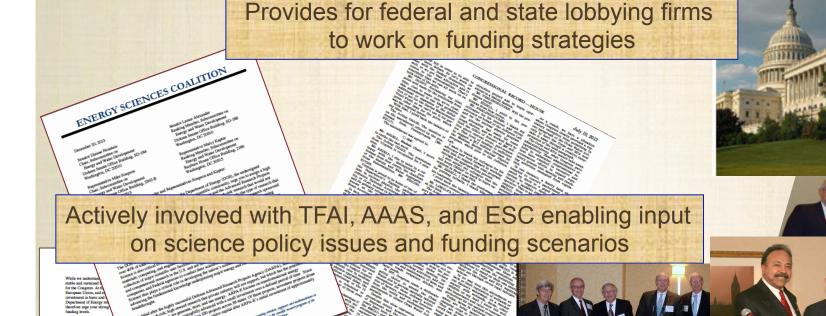
2014 Evaluation Committee

- **Dr. Elizabeth Beise**, University of Maryland, Chair
- Dr. David Armstrong, College of William & Mary
- **Dr. Jerry Gilfoyle**, University of Richmond
- Dr. Robert McKeown, Jefferson Lab
- Dr. Zein-Eddine Meziani, Temple University
- Dr. Zisis Papandreou, University of Regina
- **Dr. Daniel Sober**, The Catholic University of America
- Ms. Elizabeth Lawson, SURA/ JSA

- JSA Board updated Initiatives Fund policy October 2013
- Call for proposals issued November 15 and due December 23
- Time-sensitive projects pre-approved and are underway
 - Director's Discretionary
 - JSA Graduate Fellowship Program
 - Economic Impact Study
 - Users Group JSA Post Doc Research Grant
 - Users Group Annual Meeting Support
 - Users Group Awards: Thesis and Poster Prizes
- First round review of 18 proposals with user PI's by Lab Users Group Board
- First round review of 18 proposals with Lab Pl's by Lab management group

SOUTHEASTERN UNIVERSITIES RESEARCH ASSOCIATION





SURA and JSA among signatories

SURA Distinguished Friend of Science Award honors individuals who have supported SURA's science mission

SURA's Relations & Outreach Program

SOUTHEASTERN UNIVERSITIES RESEARCH ASSOCIATION



- Annual value of at least \$250K includes engagement of relations firms at the federal (Van Scoyoc) and state (Kay Kemper) levels, plus SURA's relations director et. al.
- Program also includes effective relationships with DOE officials, local and regional authorities, universities, industry and business leaders
 - ✓ Coordinated Lab users to meet with Hill representatives and staffers at Nuclear Physics Capitol Hill day
 - ✓ Made visits and held discussions with federal legislators on FY2014 budget, sharing briefing papers and discussing impact of budget shortfall
 - ✓ Worked with FRIB and RHIC leadership and government relations professional to advocate for NP funding
 - ✓ Worked with federal and state legislators to address FEL funding situation, including implementation of \$3M state support for FEL upgrade
 - ✓ Met with Virginia legislators, executives and agencies to discuss continued support for Lab (2014-2016 biennial budget)
 - ✓ Met with SC to discuss governance matters, Lab science program and 12-GeV
 project status, relations efforts, and Lab involvement with other DOE initiatives
 - ✓ Met with City of NN, local developer, and VA Tech Research Foundation re. Oyster Point land development

SURA's Relations & Outreach Program



SURA Residence Facility



SURA provides 42-room guest house on campus for use by Lab visitors and guests, managed and operated on break-even basis, forgoing 55% G&A to hold room rates below GSA per diem. Last increase 4/1/12

Current rates: \$65/\$55/\$45

FY2013 Operating Results

- Revenues of \$346.2K, 44.4% occupancy
- Operating expenditures of \$408.7K: 99% fixed

FY2014 Operating Budget

- Revenues of \$370K, 45% occupancy
- Operating expenditures of \$378K

| Occupancy Comparisons for CY2013 thru Sept (1Source: Smith Travel Research) | | |
|-----------------------------------------------------------------------------|-----------|----------|
| | Occupancy | ADR |
| ¹ NN/Hampton | 58.7% | \$64.78 |
| ¹ Williamsburg | 45.7% | \$92.34 |
| ¹ Virginia | 59.4% | \$99.19 |
| ¹ United States | 63.9% | \$110.38 |
| Residence Facility | 48.6% | \$54.35 |
| GSA lodging per diem: \$77.00 | | |

Guest evaluation (29% response rate) of overall quality of service, 1-10 scale: